

Program Overview

For Lenders in the Northstar MLS market



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2009 REALTOR[®] Magazine Research

REALTORS Are the primary source for recommending products & services for their clients!

78.4% Home Inspector 74.2% Mortgage Lender 68.5% Home Warranty 65.6% Title Company 54.2% Termite/Insect 84% of REALTORS® prefer to communicate with current clients via e-mail

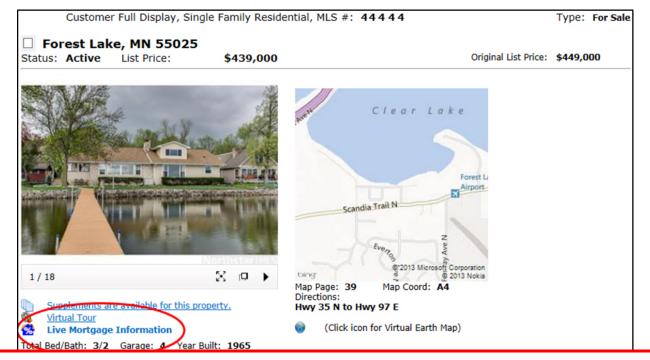
Source: National Association of REALTORS® 2008 Member Profile

RatePlug Automated Marketing Program gives you:

- Display of your contact information and mortgage products <u>directly within</u> the property listings your Agents send to their homebuyers through the MLS system!
- 2. Auto-email alerts notify you whenever your Agents list a new property, schedules an open house, or are listed as the selling Agent in a transaction through the MLS system!
- 3. Create co-branded property flyers with property info, pictures and your mortgage information in seconds!
- 4. Protection from new FTC MAP record keeping guidelines
- 5. One low annual cost allows you to work with as many Agents as you want!

Now you can truly partner with your Agents!

How RatePlug works within the MLS System



Within the Northstar MLS system, a new link to your mortgage another contact information will be displayed within property reports that your agents can send to customers. When they click on the link...

County: Washington Postal City: Forest Lake School District: 831 - Forest Lake, 651-982-8103 Complex/Dev/Sub: Lot Description: Tree Coverage - Heavy Road Frontage: City, Paved Streets Zoning: Residential-Single Accessibility: None Lake/Waterfront Information Name: Clear Lake (Forest Lake City) (82016300) DNR Lake ID#: WF Frontage Ft: 100 Lake Access: General Development Elev Highpt to WF Slope: Level Elev Highpt to WF Feet:	
School District: 831 - Forest Lake, 651-982-8103 Complex/Dev/Sub: Common Wall: No Lot Description: Tree Coverage - Heavy Road Frontage: City, Paved Streets Zoning: Residential-Single Accessibility: None Lake/Waterfront Information Name: Clear Lake (Forest Lake City) (82016300) DNR Lake ID#: WF Frontage Ft: 100 Type: Lake Front, Lake View, Dock Lake Acres: 429 Lake Depth (ft): 28	
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Waterfront View: Lake, Panoramic, North	
Remarks	
Public Remarks: Buy this Awesome home minutes from the freeway with over 100' of Lakeshore. Newly remodeled kitche	
w/quartz countertops. 4 car garage. Spacious lot w/room for gardening/playground for kids. Full Recrea	
lake: Great for swimming, boating and fishing!	ationa

...they will view your expanded product menu and they can also email a question about financing to you or request services such as preapproval. This early introduction to your services can help prevent financing snags later in the transaction.

A San	anle	Have a Mortg	age Questio	1?				
San	ipie	Ask a ques	tion here.	We will	respond wi	th	~	
Len	der	no obligat	ion to you	•				
To Talk with a Live Office: (555) 123-4 Contact me for a Mortg	567 Mobi	le: (555) 666-77	77 E-mail:	Demonstrati	ion Account	Web Sit	te: <u>www.lenderwebsite.com</u> es here	
Property Summary	Informatio	on - MLS: 1234	5				Demo Agent Company	
Ac	ddress:	123 Main St An	ytown, OR - ML	- MLS: 12345			To schedule a showing of this	
As	sking:	\$250,000	Bedrooms:	3	Baths:	2	property, please contact:	
	ear Built:		Appx. Sq. Ft:	2600	Lot Size:	1 Acre	Agent name and contact info appears here	
For informational purpo about mortgage product Available Programs	s and your	eligibility.	npany is not a	mortgage ler	ider. Contact Aff	iliated Le	ender directly for more information	
The payments below as Main St Anytown, OR		-	250,000 with a	a Down Payn	nent of 20.0% a	nd a Loai	n Amount of \$200,000 for 123	
Click for more Disclosures >	30	Year Fixed	<u>15 Yea</u>	ar Fixed	<u>5/1</u>	ARM	FHA 30 Year Fixed	
Loan Amount:	5	200,000	\$20	0,000	\$20	0,000	\$245,472	
Down Payment:	9	50,000	\$50	,000	\$50	0,000	\$8,750 ?	
Interest Rate:	(6.000%	5.5	00%	5.0	00%	5.000%	
APR:	6	5.080%	5.6	30%	3.9	10%	5.980%	
Points:		0		0		0	0	
Monthly Payment								

Property Flyer System & Alerts

Allows you to create co-branded open house flyers containing property and mortgage payment information for your Agent's listings and open house events

Auto-Alert System

Chris,

Below is a list of new Property Listings by your Participating RatePlug Agents:

Agent: John Westmore

06681300 - LOT 20 LANDON CIR - HADDENFIELD - \$460,000 (Create Property Flyer)

Agent: Andrea Straub

01245367 – 927 ORCHARD LN – HADDENFIELD - \$799,900 (Create Property Flyer) 06697507 - 600 N FAIRBANKS # 1401 - HADDENFIELD - \$1,090,000 (Create Property Flyer)

To create an open house flyer, click on 'Create Property Flyer' next to the listed property, or log into the Rate Plug System and go to 'Create Property Flyer' from the main menu.

RatePlug/HandHeld Power

www.rateplug.com/carolinamls info@rateplug.com (877)710-0808 Toll Free (630)848-1337 fax

Property Flyer Sample (multiple templates available)

Flyers are generated in a few moments to be printed or emailed to your agent for open house events and other marketing needs.

The recommended disclaimer language from NAR is included to protect the Agent and Broker from new FTC standards.

RatePlug archives every flyer or MLS display for 6 years to meet the record keeping guidelines established under the same FTC-MAP ruling for ALL real estate professionals



For Informational purposes only: Anytown Realty is not a mortgage lender. Contact YourCo Lending Inc. directly for more	
information about its products and your eligibility.	

Hous	ing Payment	Information	1	
Payment Details	15 YR FX	30 YR FX	5/1 ARM	
Down Payment	20.00 %	10.00 %	10.00 %	
Loan Amount	\$556,000	\$625,500	\$625,500	
Interest Rate	6.250%	5.750%	6.000%	
Points / APR	0.000/6.33%	0.000/6.12%	0.000/6.01%	
Principal & Interest	\$4,767.27	\$3,650.25	\$3,750.19	
Taxes / Ins. / Asmts.	\$994.96	\$994.96	\$994.96	
Mortgage Insurance	\$	\$271.05	\$338.81	
Total Payment*	\$5,762.23	\$4,916.26	\$5,083.96	

LOAN OFFICER COMPANY LOGO

Bill Jones YourCo. Lending, Inc. (555) 257-7584 bjones@lending.com Officer Photo Here

Loan

LENDER AND STATE SPECIFIC DISCLOSURE INFORMATION PLACED HERE

Program Summary

• Get exposure to homebuyer early in the process through the system the Agents use!

- Builds relationships with existing and new Realtor referral sources
- Creates open house flyers for Agents in seconds
- FTC-MAP record keeping compliant!

- We train you how to use the tool and market to your Agents
- Low annual fee allows LO to work with multiple Agents

Enroll on this site Now!

contact us with any questions (877) 710-0808

enroll on this site or at www.rateplug.com/northstarmls