

Program Overview For SIRMLS

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How searching for a new home has changed:

- Over 90% of homebuyers begin their search and view property listings online
- Over 72% of these homebuyers then *EXIT the listing* to search for mortgage information on other sites with no link back to that property *listing*

RatePlug lets them view financing information WHILE they are viewing properties by displaying your lending partner's mortgage information within the MLS property listings.

How RatePlug benefits you:

- Included as part of the suite of services available to every Agent who belongs to SIRMLS. No Additional Cost to participate.
- Studies show that Agents using RatePlug have experienced shorter time frames in listings going from "list date" to "contract date"* SELL HOMES FASTER!
- You tell us the lender or lenders you want to work with.

- Agents have access to professional, co-branded marketing flyers for your listings
- RatePlug protects you from the new FTC MAP record keeping requirements that impact ALL real estate professionals

* Based on data from 7 major MLS markets viewing over 170,000 real estate transactions



How RatePlug works within the MLS System



| STRIMLS, LUG | MLS: 41 Status: Active Prop Type: New Construction List Board: GGAR Photos: 15 Style: 1 STORY R-Factors: C: 48 W: 13 HERS Score: Exterior: BRICK COMBO Roof: SHINGLE | Current Price: \$469,900 Bedrooms: 4 Total Baths: 3 Full Baths: 3 3/4 Baths: 0 Half Baths: 0 Fin Bant Rms: 4 Fireplaces: 1 Garages: 3 CAR Parking: ATTACHED GARAGE |
|--|--|---|
| Address: 7 ALSTON CT Unit: City: EDWARDSVILLE St: IL Zip: Subdivision: V 20 Elem Sch: EDWARDSVILLE DIST 7 Mid Sch: EDWARDSVILLE DIST 7 Mid Sch: EDWARDSVILLE DIST 7 Migh Sch: EDWARDSVILLE DIST 7 Address 2000 C | Heat: FORCED AIR Fuet GAS A/C: CENTRAL AIR Elec: Wit: PUBLIC Green Cert: Swr: PUBLIC Basement: FULL Driveway: CONCRETE | Apx Finished Abv Grd: 2248 Apx Finished Blw Grd: 1554 Apx Total Finished: 3802 Aprx Yr Built: 2012 |
| ROOM DM LEVEL FLOORING Living 19 x 16.8 MAIN WOOD Dining 12.6 x 12.2 MAIN WOOD Kitchen 14.4 x 10 MAIN WOOD Family 18 x 24 LOWER OTHER Matt Bedrm 17 x 15 MAIN CABPET | LAND/ACRES: Aprx Acres: Lot Size: 92 X 140.01 Frontage: Waterfront: Lot/Site Features: DEED RESTRICT, UNDERGROUN Pool: 400. Compliant: N | D UTIL |

Within the SIRMLS InnoVia system, a new report has been created that will allow the Agent and their home buyers to view the RatePlug display which will contain their lender's mortgage information and payments specific to each property sent to the home buyer through the MLS system.

| | | | | | | . ECD 8/2012. | |
|-------------------------------|-----------------------------------|--------------|--|----------------|----------------|-----------------------|--|
| ections: Goshen Rd. to Ebbets | Field. | | | | | | |
| ss Road: GARVEY | | | | | | | |
| Iortgage Payment Options | for 123 Main St Anytown, IL 60610 | - MLS: 12345 | 5 | | | | |
| | | | | | tion Account | Dersenelize Veur | |
| Sample | Affiliated Lender | | (555) 123-4567 Demo: E-mail address displays here | | | | |
| Lender | | 30 Year | 15 Year | | FHA 30 | | |
| | Key Info | Fixed | Fixed | 5/1 ARM | Year Fixed | Estimated Sales Price | |
| Demonstration Account | Down Payment: | \$50,000 | \$50,000 | \$50,000 | \$8,750^* | 2 | |
| 🕋 (555) 123-4567 | Mortgage Paymt: | <u>\$955</u> | <u>\$1,430</u> | <u>\$1,074</u> | <u>\$1,172</u> | Down Payment: | |
| Mobile: (555) 666-7777 | Rate: | 4.000% | 3.500% | 5.000% | 4.000% | Amount or Percent | |
| | (A.P.R.): | (4.070%) | (3.610%) | (3.840%) | (4.950%) | S 20% 🔻 | |
| E-mail Demonstration | Taxes: Ins./HOA Dues: | \$167 | \$167 | \$167 | \$167 | | |
| Turned off for Demo | PMI: | \$140 \$0 | \$140 \$0 | \$140 \$0 | \$140 \$276 | CALCULATE | |
| | Mo. Payment: | \$1.261 | \$1,736 | \$1,380 | \$1.755^* | | |

Asking Price of \$250,000 with a Down Payment of 20.0% and a Loan Amount of \$200,00. ^*FHA loans allow for a 3.5% Down Payment. Monthly Payment amounts above are based on estimates, may not apply to your situation and can change without notice. ARM loan payment & interest rates will change during term. <u>Click Key Info for required disclosure</u>. Ins. = Home Owners Insurance <u>Click here for relationship disclosure</u>. In addition, a new link has been added to other consumer reports which will link to the mortgage information. If the homebuyer clicks on this link or the "key info" link in the new report...

| | | Current Price: \$339,000 |
|---|-------------------------|----------------------------|
| | MLS: 43 | Bedrooms: 4 |
| | MLS: 43 | Total Baths: 3 |
| | A PROPERTY | Full Baths: 3 |
| | Ctature: A ative | 3/4 Baths: 0 |
| | Deep Trans. Manual | Half Baths: 0 |
| | Construction | Fin Bsmt Rms: 2 |
| | List Board: RASI | Fireplaces: 1 |
| | Photos: 24 | Garages: 2 CAR |
| | Style: 1 STORY | Parking: ATTACHED GARAGE |
| | R- | |
| | Factors: C: 50 W: 21 | |
| Sample Elevation | HERS Score: | |
| SIR/MLS, INC. | Exterior: BRICK | |
| | Roof: SHINGLE | |
| Address: AUGIES WAY PI Unit: | 1 | |
| City: MILLSTADT St: IL Zip: 🖌 🖄 COMMUNITY | Heat: FORCED AIR | Apx Finished Abv Grd: 2078 |
| | Fuel: ELECTRIC , GAS | Apx Finished Blw Grd: 822 |
| Stedivision: | A/C: CENTRAL AIR | Apx Total Finished: 2900 |
| View Live Mortgage Payments | Elec: CIRCUIT | Aprx Yr Built: 2014 |
| | BREAKERS | |
| Elem Sch: MILLSTADT DIST 160 | Wtr: PUBLIC | |
| Mid Sch: MILLSTADT DIST 160 | Green Cert: ENERGY | |
| High Sch: BTHSWEST | STAR CERTIFIED | |
| | Swr: PUBLIC | |
| SCHOOLS | Basement: FULL | |
| | Driveway: CONCRETE | |
| ROOM DIM LEVEL FLOORING | LAND/ACRES: Aprx Ac | pres: .53 |
| Living 19.3 x 20 MAIN WOOD | Lot Size: 14+11x131x19 | |
| Dining 13.8 x 10.7 MAIN WOOD | Frontage: 129 Waterf | |
| Kitchen 10 x 17.8 MAIN WOOD | Lot/Site Features: UNDE | RGROUND UTIL |
| Family 28 x 17 LOWER CARPET | Pool: NONE | |

...they will view your Lender's expanded product menu and they can also email a question about financing to the lender or request services such as pre-approval. This early introduction to your trusted lender can help prevent financing snags later in the transaction.

| This is a RatePlug SAMPLE Lender Detail Example - Affiliated Agent Lender will appear here. | | | | | | | |
|---|---------------------|---|-------------------------------|--------------------|--------------------|--|--|
| | nail addres | s and phone number | s are not real | and no response | | | on't contact the SAMPLE Loan are interested in signing up for |
| Sa Le | mpl nde | <pre>Have a Mortgage Question? Ask a question here. We will respond with no obligation to you. </pre> | | | | | |
| To Talk with a Liv Office: (555) 123 Contact me for a Mo | 3-4567 M | lobile: (555) 666-7 | 777 E-mail | : Demonstratio | n Account | Web Sit | e: <u>www.lenderwebsite.com</u> oes here |
| Property Summary Information - MLS: 12345 Demo Agent Company | | | | Demo Agent Company | | | |
| | Address: Asking: | : 123 Main St An \$250.000 | 10 - MLS: 12345 3 | | | To schedule a showing of this property, please contact: | |
| Larger Picture Asking | Year | \$250,000 2004 | Bedrooms: Appx. Sq. Ft: | 3 2600 | Baths: Lot Size | 2 1 Acre | Agent name and contact info appears here |
| | | | mpany is not | a mortgage lend | ler. Contact | Affiliated L | ender directly for more information |
| Available Program | ns from A | ffiliated Lender | | | | | |
| The payments below Main St Anytown, | | | 250,000 with a | a Down Paymer | nt of 20.0% | and a Loar | n Amount of \$200,000 for 123 |
| Click for more Disclos | sures 🕨 | 30 Year Fixed | 1 | 5 Year Fixed | | <u>5/1 ARM</u> | FHA 30 Year Fixed |
| Loan Amount: | | \$200,000 | | \$200,000 | | \$200,000 | \$245,472 |
| Down Payment: | | \$50,000 | | \$50,000 | | \$50,000 | \$8,750 ? |
| Interest Rate: | | 4.000% | | 3.500% | | 5.000% | 4.000% |
| APR: | | 4.070% | | 3.610% | | 3.840% | 4.950% |
| Points: | | 0 | | 0 | | 0 | 0 |
| Monthly Payment | | | | | | | |
| Mortgage Paymen | t: | <u>\$955</u> | | <u>\$1,430</u> | | <u>\$1.074</u> | <u>\$1,172</u> ^* |



Property Flyer System

Allows listing Agents to receive co-branded open house flyers containing property and mortgage payment information from their participating lender

Property Flyer Sample (multiple templates available)

Loan Amount

Interest Rate

Points / APR

Principal & Interest

Taxes / Ins. / Asmts.

Mortgage Insurance

Total Payment*

\$556,000

6.250%

\$4,767.27

\$994,96

\$

\$5,762.23

\$625,500

5.750%

0.000/6.33% 0.000/6.12% 0.000/6.01%

\$3,650.25

\$994.96

\$271.05

Flyers are easily generated by your lending partners and can be emailed for your open house events and general marketing purposes.

The recommended disclaimer language from NAR is included to protect the Agent and Broker from new FTC standards.

RatePlug archives every flyer or MLS display for 6 years to meet the record keeping guidelines established under the same FTC-MAP ruling for ALL real estate professionals



| 合 | LENDER AND STATE SPECIFIC DISCLOSURE INFORMATION PLACED HERE |
|---|--|
|---|--|

\$4,916.26 \$5,083.96

\$625,500

6.000%

\$3,750.19

\$994.96

\$338.81

Officer

Photo

Here

Bill Jones

(555) 257-7584

YourCo. Lending, Inc.

biones@lending.com

Program Summary

- No Additional Cost for SIRMLS members to participate*
- Provides your homebuyers with valuable financing information and helps you sell homes faster!
- You select your lending partners to display (up to 3)
- Property Flyers for your listings and open houses
- RatePlug protects you from the new FTC MAP guidelines

* Lenders are required to pay a license fee to be displayed

contact us with any questions (877) 710-0808 enroll on this site or at www.rateplug.com/sirmls