

Program Overview

For SEMAR Members

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How searching for a new home has changed:

- Over 90% of homebuyers begin their search and view property listings online
- Over 72% of these homebuyers then *EXIT the listing* to search for mortgage information on other sites with no link back to that property *listing*

RatePlug lets them view financing information WHILE they are viewing properties by displaying your lending partner's mortgage information within the MLS property listings.

How RatePlug benefits you:

- Included as part of the suite of services available to every Agent who belongs to SEMAR. No Additional Cost to participate.
- Studies show that Agents using RatePlug have experienced shorter time frames in listings going from "list date" to "contract date"* SELL HOMES FASTER!
- You tell us the lender or lenders you want to work with.

- Agents have access to professional, co-branded marketing flyers for your listings
- RatePlug protects you from the new FTC MAP record keeping requirements that impact ALL real estate professionals

* Based on data from 7 major MLS markets viewing over 170,000 real estate transactions



How RatePlug works within the MLS System



Within the SEMAR Flex system, a new tab has been created that will allow the Agent and their home buyers to view the RatePlug display which will contain their lender's mortgage information and payments specific to each property sent to the home buyer through the MLS system.

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R	esults: 53	Selected: 4	•	E 🔒 📝 🥔		Report H	istory Tax Inf		tgage Info Sho	wingAssist Ca	alculator 🔉 HousePlans	
3		Price Status MLS #	*	Mortgage Payment Option	for 422 Main St. A	nutown MN	55006 MI 8	40245				
		\$250,000		Mongage Payment Options	s for 125 Main St A	nytown, mw	55900 - IVIL 5	12040	Demost			
	10	123 Main Street	☆07	A. Comula	Affiliated Lender					ation Account (55) 123-4567	Personalize Your	
		Anytown Active		Sample		Demo: E-mail address displays here						
				Lender	KEY INFO	30 Year Fixed	15 Year Fixed	5/1 ARM	FHA 30 Year Fixed	3/1 ARM	Estimated Sales Pric	
		\$250,000 2323 Elm Street	00	Demonstration Account	Down Payment:	\$50.000	\$50,000	\$50.000	\$8,750^*	\$50,000	S	
		Anytown		(555) 123-4567	Mortgage Paymt:	\$955	\$1,430	\$1.074	\$1,172	\$993	Down Payment:	
		Active 👻			Rate:	4.000%	3.500%	5.000%	4.000%	4.330%	Amount or Percent	
		\$250.000		Mobile: (555) 666-7777	(A.P.R.):	(4.070%)	(3.610%)	(3.840%)	(4.950%)	(3.420%)	S 20%	
	ACCOUNTS.	555 Oak Blvd.	☆ @ P E-mail Demonstration	Taxes:	\$167	\$167	\$167	\$167	\$167			
3		Anytown		Turned off for Demo	Ins./HOA Dues: PMI:	\$140 \$0	\$140 \$0	\$140 \$0	\$140 \$276	\$140 \$0	CALCULATE	
		Active 👻		Mo. Payment:	\$1.261	\$1,736	\$1,380	\$1.755^*	\$1,300			
		\$250,000	AGE		,		4.1.22	4		4 - 1		
	969 W. 51st A	OCO MI Edat Augura		Asking Price of \$250,000 with	a Down Payment of 2	0.0% and a l	oan Amount	of \$200,000 ^	*EHA loans allow	v for a 3.5% D	own Payment Monthly	

In addition, a new report has been created which will also include the mortgage display at the bottom.

			Address:		Lake City	, MN 5504	1 Cou	nty:Wa	abasha
	1790		Prop Type	:	Residential	Status:			Active
- Alter	-	And States	List Price		\$328,500	Type of F	roperty		Single Family
		· Mana	List Numb	oer:		Full Bath	s:		1
		12.500	Year Built		1890	3/4 Baths			1
	THE SE	THE PARTON	Above Gr	ound SqF	t: 3,206	1/2 Baths			0
			Below Gro	ound SqF	t: 925	1/4 Baths			0
il and the	10 5 15		Main Floo	r SqFt:	1,603	Aprox Lo	t Dimer	sions:	100×150
THE ALL A	The survey of	And a party of the second	Total SqF	t:	4,131	Lot/Land	Descri	otion:	Corner Lot; Landscape
	and the second	A POLICE AND A POLICE	Approx N	br of Acre	s: 0.34	Style:			Single Family
602014 SEMARIN	ALS	and the second second	Total Bed	roome.	4	Stories:			2 Story
			Total Bath		2				
Public Remarks	Not one sto	ne left unturned her			has been renov	ated and n	ide of o	vnershi	p is evident throughout.
									mmodate ceiling fans and
		riginal woodwork to					veceilin	gs. See	supplement. More
		Lake City, left on No							
		1		1	100 OF LOTS	6&7&SV	LY 100	OF SE	1/2 OF LOT 8 BLK 36
Total Fnsh'd SoFt:	3,206	Garage	Attached; G SoFt: 480	arage	Room Name	Lvi			Room Remarks
Sqrt: Finished	3.206	Type: Garage	2 SqFt: 400		Kitchen	Mai		15 23 9	-
Above Grade:	3,200	Stalls:	4		Dining Room	Mai		14 22 1	
Finished	0	Exterior:	Steel		Living Room	Mai			ireplace
Below Grade:		Roof:	Asphalt Shir	nales	Master Bedroo		Floor		adjacent to sunroom
Foundation			Yes	igies	Bath	Mai			updated
Size:		#	3		Bath		Floor		updated
Air Conditioning:	Central	Fireplaces:	5		Bedroom 2				walk-in closet
Conditioning: Heat:	Boiler: Firep	Cinciliana	Gas; Wood	Burning	Bedroom 3		Floor		built-ins
neat:	Wood Stove	ace, _			Bedroom 4		Floor		
Fuel:	Natural Gas	Parcel			Den/Office				bamboo flooring
	Wood	Number:			Sunroom/Solar	ium 2nd	Floor	87	
Water:	City								eiling Fan(s); Ceramic Til
Sewer:	City								m; French Doors; tchen Window; Natural
School Distric					Woodwork; Op	en Staircas	e; Panel	ed Doo	rs; Tiled Floors; Walk-up
Elementary Sci		Tax Year: 20			Attic; Washer/D		s; Woodi	ourning	Stove
Middle School High School:		Tax Classifi Assessmen		estead	Amenities - Ex Amenities - Sh				
Cmplx/Dev/Sul	Name:	Assessmen	ts:No		Basement Sty	le:PartialBa		Materi	al:Stone
		Taxes w/As	sessments:	3,034	Basement Fea Waterfront: No		ished		
		vasher; Refrigerator;	Wall Oven		Waterfront Na				
Association Fe Association Fe					Water Access:				
Occupied By:0									
Terms:Cash; C	onventional;	DVA; FHA; Rural De	evelopment						
Agent Remarks	:Must have a	appointment to show	. Call seller,	Kathy at 6	51-955-7708, wi	th 2-hours	noticie. S	quare f	ootage based on
ourthouse reco	rds. Buyer a	gent to verify. Chest	t freezer and	washer/di	yer are negotiat	ole. Toille di	aperies	in bedro	oom do not stay.
Mortgage Payn	nent Options	s for 123 Main St A	nytown, MN	55906 - M	LS: 12345				
		Affiliated London				Demo	nstration	Accoun 23-4567	Personalize Your
Sa Sa	ample	Affiliated Lender			Demo:	E-mail addre			
14	ender	Kry Jure	30 Year	15 Year		FHA 30			Estimated Sales Price:
Demonstratio	- act	Down Payment:	Fixed \$50,000	Fixed \$50,000		Year Fixe \$8,750^*		1 ARM 50,000	S S
(555)		Mortgage Paymt:	\$955	\$1,430	\$1.074	\$1,172		\$993	
(000)		Rate:	4.000%	3.500%	5.000%	4.000%	4	330%	Down Payment: Amount or Percent
) 666-7777	(A.P.R.): Taxes:	(4.070%)	(3.610%		(4.950%		.420%)	S 20% ▼
Mobile: (555			\$167	\$167	\$167	\$167		\$167	
E-mail Demo				\$140	\$140	\$140		\$140	
		Ins./HOA Dues: PMI:	\$140 \$0	\$140 \$0	\$140 \$0	\$140 \$276		\$140 \$0	CALCULATE

Asking Price of \$250,000 with a Down Payment of 20.0% and a Loan Amount of \$200,000. "*FHA cans allow for a 3.5% Down Payment. Monthly Payment amounts above are based on estimates, may not apply to your situation and can change without notice. ARM loan payment & interest rates will change during term. <u>Cick Key Into for required disclosure</u>. Ins. = Home Owners Insurance <u>Cick here for relationship disclosure</u>.

If the home buyer clicks on the "key info" link...

IEXII					/	/				Help	• JS
Dashboard	Add/Change Search Daily F	unctions Contacts	Taxes Statistics Preferences	Products Spark							
							Save 🖾	E-Mail 🔒 Prin	nt 🎢 CMA 📩	Export	
1	> 0					Edit	Search List	Detail P	hotos Map	Compare	Messages
Results: 5	3 Selected: 4		P 🔒 📄 🥔		Report H	istory Tax Inf	o RPR Mor	tgage Info Sho	wingAssist C	alculator &	HousePlans
				/					000. 1 0.1000 - 2		
1	Price Status MLS #	*	Mortgage Payment Option	for 122 Main St. A	nutown MN		42245				
-	\$250,000	405	Mongage Payment Options	s for 125 Main St A	nytown, win	55500 - MIL 5	12345	Domonat	ration Account		
1	123 Main Street Anytown	☆0₽	Sample	Affiliated Lender				(555) 123-4567	Persona	alize Your
	Active -				20.1/	15.1	Demo:		displays here	Mort	tgage
	£250.000		Lender	Key INFO	30 Year Fixed	15 Year Fixed	5/1 ARM	FHA 30 Year Fixed	3/1 ARM	Estimated	Sales Pric
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Lange	Active		Mobile: (555) 666-7777	Rate: (A.P.R.):	4.000%	3.500%	5.000%	4.000%	4.330%		or Percent
-	\$250,000	☆0 2		Taxes:	(4.070%) \$167	(3.610%) \$167	(3.840%) \$167	(4.950%) \$167	(3.420%) \$167	S	20% 🔻
	555 Oak Blvd. Anytown	NGR	E-mail Demonstration	Ins./HOA Dues:	\$140	\$140	\$140	\$140	\$140		
3	Active	Lurned off for Demo	PMI:	\$0	\$0	\$0	\$276	SO	CALCULATE	ULATE	
1				Mo. Payment:	\$1.261	\$1,736	\$1,380	\$1,755^*	\$1,300	1	

...they will view your Lender's expanded product menu and they can also email a question about financing to the lender or request services such as pre-approval. This early introduction to your trusted lender can help prevent financing snags later in the transaction.

Sa Le	mple nder	Have a Mo Ask a qu obligati	r tgage Questior estion here. on to you.		pond with	no	SUBMIT	
To Talk with a Liv Office: (555) 123 Contact me for a Mo	-4567 Mob	oile: (555) 666	-7777 E-mail:	Demonstratio	n Account	Web Site		website.com
Property Summar	y Informati	on - MLS: 12	345				Demo Agent	Company
	Address:	123 Main St	Anytown, MN 559	906 - MLS: 123	45			a showing of this
	Askina:	\$250.000	Bedrooms:	3	Baths:	2	property, please contact:	
Larger Picture	Year Built:	2004	Appx. Sq. Ft:	2600	Lot Size:	1 Acre	Agent name info appears	
For informational purposes only: Demo Agent Company is not a mortgage lender. Contact Affiliated Lender directly for more information about mortgage products and your eligibility.							or more information	
Available Program The payments below Main St Anytown,	v assume an	Asking Price		a Down Payme	ent of 20.0%	and a Loai	n Amount of \$	200,000 for 123
Click for more Disclo	osures 30	Year Fixed	15 Year Fixe	d <u>5/</u>	IARM	FHA 30	Year Fixed	3/1 ARM
Loan Amount:		\$200,000	\$200,000	\$2	00,000	\$24	5,472	\$200,000
Down Payment:		\$50,000	\$50,000	\$5	0,000	\$8,7	50 ?	\$50,000
Interest Rate:		4.000%	3.500%	5.	000%	4.0	00%	4.330%
APR:		4.070%	3.610%	3.	840%	4.9	50%	3.420%
Points:		0	0		0		0	0
Monthly Payment								
Mortgage Paymen	t	<u>\$955</u>	<u>\$1,430</u>	<u>\$</u>	1.074	<u>\$1.</u>	<u>172</u> ^*	<u>\$993</u>
Taxes:		\$167	\$167	\$	6167	\$	167	\$167
Insurance:		\$40	\$40		\$40	\$	40	\$40
HOA/Dues/Fees:		\$100	\$100	(\$100	\$	100	\$100
PMI:		\$0	\$0		\$0	\$	271	\$0
Total Payment*:		\$1,261	\$1,736	\$1	1,380	\$1,	750^*	\$1,300



Property Flyer System

Allows listing Agents to receive co-branded open house flyers containing property and mortgage payment information from their participating lender

Property Flyer Sample (multiple templates available)

Interest Rate

Points / APR

Principal & Interest

Taxes / Ins. / Asmts.

Mortgage Insurance

Total Payment*

6.250%

\$4,767.27

\$994,96

\$

\$5,762.23

5.750%

0.000/6.33% 0.000/6.12% 0.000/6.01%

\$3,650.25

\$994.96

\$271.05

Flyers are easily generated by your lending partners and can be emailed for your open house events and general marketing purposes.

The recommended disclaimer language from NAR is included to protect the Agent and Broker from new FTC standards.

RatePlug archives every flyer or MLS display for 6 years to meet the record keeping guidelines established under the same FTC-MAP ruling for ALL real estate professionals



PANY LOGO	Officer
Bill Jones YourCo. Lending, Inc. (555) 257-7584	Photo Here
bjones@lending.com	

LENDER AND STATE SPECIFIC DISCLOSURE INFORMATION PLACED HERE

\$4,916.26 \$5,083.96

6.000%

\$3,750.19

\$994.96

\$338.81

Program Summary

- No Additional Cost for SEMAR members to participate*
- Provides your homebuyers with valuable financing information and helps you sell homes faster!
- You select your lending partners to display (up to 3)
- Property Flyers for your listings and open houses
- RatePlug protects you from the new FTC MAP guidelines

* Lenders are required to pay a license fee to be displayed

contact us with any questions (877) 710-0808 enroll on this site or at www.rateplug.com/semar