

Program Overview For GFLR Members

How searching for a new home has changed:

- Over 90% of homebuyers begin their search and view property listings online
- Over 72% of these homebuyers then *EXIT the listing* to search for mortgage information on other sites with no link back to that property *listing*

RatePlug lets them view financing information *WHILE* they are viewing properties by displaying your lending partner's mortgage information within the MLS property listings.

How RatePlug benefits you:

- Included as part of the suite of services available to every Agent who belongs to SIRMLS. No Additional Cost to participate.
- Studies show that Agents using RatePlug have experienced shorter time frames in listings going from "list date" to "contract date"* SELL HOMES FASTER!
- You tell us the lender or lenders you want to work with.

- Agents have access to professional, co-branded marketing flyers for your listings
- RatePlug protects you from the new FTC MAP record keeping requirements that impact *ALL* real estate professionals

* Based on data from 7 major MLS markets viewing over 170,000 real estate transactions



How RatePlug works within the MLS System



Within the GFLR MLS system, a new report has been created that will allow the Agent and their home buyers to view the RatePlug display which will contain their lender's mortgage information and payments specific to each property sent to the home buyer through the MLS system. If the homebuyer clicks on "key info"...

ortgage Payment Option	s for 1234 Main St	Miramar, FL 3302	27 - ML S: 12345			
Sample	Affiliated Lender		D	Demor emo: E-mail addre	nstration Account (555) 123-4567 tss displays here	Personalize Your
Lender	Key Juro Down Payment:	30 Year <u>Fixed</u> \$60,000	15 Year Fixed \$60,000	5/1 ARM \$60,000	3/1 ARM \$60,000	Estimated Sales Price
(555) 123-4567 Mobile: (555) 666-7777	Rate: (A.P.R.):	<u>\$1,146</u> 4.000% (4.060%)	<u>\$1,716</u> 3.500% (3.600%)	<u>\$1,288</u> 5.000% (3.830%)	<u>\$1,192</u> 4.330% (3.420%)	Down Payment: Amount or Percent
E-mail Demonstration Turned off for Demo	Taxes: Ins./HOA Dues: PMI:	\$167 \$375 \$0	\$167 \$375 \$0	\$167 \$375 \$0	\$167 \$375 \$0	S 20% V
	Mo. Payment:	\$1,687	\$2,257	\$1,830	\$1,734	

Asking Price of \$300,000 with a Down Payment of 20.0% and a Loan Amount of \$240,000. Monthly Payment amounts above are based on estimates, may not apply to your situation and can change without notice. ARM loan payment & interest rates will change during term. <u>Click Key Info for</u> required disclosure. Ins. = Home Owners Insurance <u>Click here for relationship disclosure</u>. ...they will view your Lender's expanded product menu and they can also email a question about financing to the lender or request services such as pre-approval. This early introduction to your trusted lender can help prevent financing snags later in the transaction.

	nnic		age Question					
San	nder	Ask a ques obligation	tion here. to you.	We will re:	spond with	no	BUBMIT	
Office: (555) 123-4 ontact me for a Morte	567 Mol	bile: (555) 666-77	777 E-mail:	Demonstratio	on Account	Web Sit	te: <u>www.lenderwebsite.com</u> goes here	
Property Summary I	Informat	ion - MLS: 1234	5				Demo Agent Company	
A	ddress:	1234 Main St Miramar, FL 33027 - MLS: 12345					To schedule a showing of this property, please contact.	
A A	sking:	\$300,000	Bedrooms:	5	Baths:	3	Agent name and contact	
the second s	ear uilt	2004	Appx. Sq. Ft:	2600	Lot Size:	1 Acre	info appears here	
Available Programs	from Af	filiated Lender	\$300,000 with	a Down Paym	ent of 20.0%	and a Loa	an Amount of \$240,000 for 1234	
Available Programs The payments below a Main St Miramar, FL	from Af	filiated Lender Asking Price of 9 MLS: 12345.						
Available Programs The payments below a Main St Miramar, FL Click for more Disclosure	from Af	filiated Lender Asking Price of 9 MLS: 12345. <u>30 Year Fixed</u>	1 15	5 Year Fixed		5/1 ARM	3/1 ARM	
Available Programs The payments below a Main St Miramar, FL Click for more Disclosure Loan Amount:	from Af	filiated Lender Asking Price of MLS: 12345. <u>30 Year Fixed</u> \$240,000	1 15	5 Year Fixed \$240,000		5/1 ARM \$240,000	<u>3/1 ARM</u> \$240,000	
Available Programs The payments below a Main St Miramar, FL Click for more Disclosure Loan Amount: Down Payment:	from Af	filiated Lender Asking Price of S MLS: 12345. <u>30 Year Fixed</u> \$240,000 \$60,000	1 15	5 Year Fixed \$240,000 \$60,000		5/1 ARM \$240,000 \$60,000	<u>3/1 ARM</u> \$240,000 \$60,000	
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Available Programs The payments below a Main St Miramar, FL Click for more Disclosure Loan Amount: Down Payment: Interest Rate: APR: Points: Monthly Payment Mortgage Payment:	from Af	filiated Lender Asking Price of S MLS: 12345. <u>30 Year Fixed</u> \$240,000 \$60,000 4.000% 4.060% 0 <u>\$1.146</u>	1 15	5 Year Fixed \$240,000 \$60,000 3.500% 3.600% 0 \$1.716		5/1 ARM \$240,000 \$60,000 5.000% 3.830% 0 \$1.288	<u>3/1 ARM</u> \$240,000 \$60,000 4.330% 3.420% 0 \$1,192	
Available Programs The payments below as Main St Miramar, FL Click for more Disclosure Loan Amount: Down Payment: Interest Rate: APR: Points: Monthly Payment Mortgage Payment: Taxes:	from Af	filiated Lender A Sking Price of S MLS: 12345. 30 Year Fixed \$240,000 \$60,000 4.000% 4.060% 0 \$1,146 \$167	1 15	5 Year Fixed \$240,000 \$60,000 3.500% 3.600% 0 \$1.716 \$167		5/1 ARM \$240,000 \$60,000 5.000% 3.830% 0 \$1.288 \$167	<u>3/1 ARM</u> \$240,000 \$60,000 4.330% 3.420% 0 <u>\$1,192</u> \$167	
Main St Miramar, FL Click for more Disclosure Loan Amount: Down Payment: Interest Rate: APR: Points: Monthly Payment Mortgage Payment: Taxes: Insurance:	from Af	filiated Lender A Sking Price of S MLS: 12345. 30 Year Fixed \$240,000 \$60,000 4.000% 4.060% 0 \$1.146 \$167 \$275	1 15	5 Year Fixed \$240,000 \$60,000 3.500% 3.600% 0 <u>\$1.716</u> \$167 \$275		5/1 ARM \$240,000 \$60,000 5.000% 3.830% 0 \$1.288 \$167 \$275	<u>3/1 ARM</u> \$240,000 \$60,000 4.330% 3.420% 0 <u>\$1,192</u> \$167 \$275	



Property Flyer System

Allows listing Agents to receive co-branded open house flyers containing property and mortgage payment information from their participating lender

Property Flyer Sample (multiple templates available)

Interest Rate

Points / APR

Principal & Interest

Taxes / Ins. / Asmts.

Mortgage Insurance

Total Payment*

6.250%

\$4,767.27

\$994,96

\$

\$5,762.23

5.750%

0.000/6.33% 0.000/6.12% 0.000/6.01%

\$3,650.25

\$994,96

\$271.05

Flyers are easily generated by your lending partners and can be emailed for your open house events and general marketing purposes.

The recommended disclaimer language from NAR is included to protect the Agent and Broker from new FTC standards.

RatePlug archives every flyer or MLS display for 6 years to meet the record keeping guidelines established under the same FTC-MAP ruling for *ALL* real estate professionals



Bill Jone
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(555) 257-758
bjones@lending.con

Photo Here

LENDER AND STATE SPECIFIC DISCLOSURE INFORMATION PLACED HERE

\$4,916.26 \$5,083.96

6.000%

\$3,750.19

\$994,96

\$338.81

Program Summary

- No Additional Cost for GFLR members to participate*
- Provides your homebuyers with valuable financing information and helps you sell homes faster!
- You select your lending partners to display (up to 3)
- Property Flyers for your listings and open houses
- RatePlug protects you from the new FTC MAP guidelines

* Lenders are required to pay a license fee to be displayed

contact us with any questions (877) 710-0808 enroll on this site or at www.rateplug.com/gflr