

Broker & Agent Program Overview



Research indicates that homebuyers are changing the way they search for a new home:

- Over 90% of homebuyers search and view
 Property Listings online
 (ie: via Realtor MLS, Search Engines, Realtor.com, Broker Websites, etc...)
- Over 72% then search for Mortgage information
 on other sites (Google, Yahoo, E-Loan, Lending Tree, etc...)

RatePlug melds a Lender's live mortgage payment information with MLS Property Listing information so that homebuyers can view total housing payments specific to each property listing.



RatePlug Benefits to Agents:

- Included as part of the suite of services available to every Agent who belongs to MRIS. No Additional Cost to participate.
- Studies show that Agents using RatePlug have experienced shorter time frames in listings going from "list date" to "contract date"*
- You select your lending partner(s) that you trust
- Agents are provided professional, co-branded Open House/Property Flyers for marketing purposes from their lending partner(s)
- RatePlug protects you from the new FTC MAP record keeping requirements!

^{*} Based on data from 7 major MLS markets viewing over 49,775 real estate transactions.



A special Agent screen display has been created that will display your chosen lender(s) mortgage information directly within the property detail view. Agent's can use this display to see the lending information their homebuyers can view.

(Example below shows 1 Lender display, can display up to 3)







Ownership: Fee Simple, Sale

Foreclosure: No

Adv Subdivision: Ward Farm Estates Lea Subdivision: WARD FARM ESTATES

Condo/Coop Proj Name:

Year Built: 1976

Status: ACTIVE

Auction: No

Model:

List Price: \$8,000,000 Live Mortgage Info Potential Short Sale: No

Ground Rent: #Lvls/Fpls: 1/1

ADC Coord: 16W

When the Agent emails property listings to homebuyers through Matrix, the homebuyer can access the mortgage payment information via a link displayed next to the list price in the Customer Full, Customer Short and Customer Synopsis screen displays. When the homebuyer clicks on that link...

Lot AC/SF: .783 / 34117

Exterior:

Exterior Const: Metal Other Structures:

Lot Desc: Basement: No.

Parking: Permit Required

HEATING/COOLING/WATER:

Heat System: Energy Star Heating System Water: Lateral Not Installed/Must Tap Off Main Cool System: Programmable Thermostat

Sewer/Septic: Grinder Pump

Appliances: Amenities:

Community Fee Includes: Community Amenities:

Tax Living Area: 1,440 Total Fin Sq/Ft: Exposure:

Roofing:

#Gar/Crpt/Assgd: //

Heat Fuel: Natural Gas. Hot Water: Multi-tank Cool Fuel: Natural Gas

Soil:

...they will see the Lender's expanded product menu and be able to play "what if" scenarios with the numbers to find the program that best fits them. The customer can also provide their contact information to order free services provided by the Lender.

Demonstration Account of Affiliated Lender - Mortgage Programs				t Page 🖃 E-mail Page
This is a RatePlug SAMPLE Lend	der Detail Example - Affiliated A	gent Lender will appear here.		
Since this is a Report SAMPLE and since the e-mail address and phone please visit: http://www.rateplug.	e numbers are not real and no res			
Free Services by:	Select the free reports you w	ould like to receive, enter you	r e-mail address and subn	nit
LENDER COMPANY	Credit Report and Analysis			
	■ Mortgage Planning Software E-mail:			
HOME MORTGAGE	Rent vs. Own Analysis	()		
		<u></u> su	ВМІТ	
Have a Mortgage Question? Pl Office: (555) 123-4567 Mobil Contact me for a free Mortgage Pr	e: (555) 666-7777 E-mail: 🖸	emonstration Account W	eb Site: http://www.lende	rwebsite.com
Property Summary Information	n - MLS: 12345		Demo Agent	Company
	123 Main St Anytown, RI 02123		property, pleas	showing of this se contact:
Asking:	\$250,000 Bedrooms :	3 Baths:	2 Agent name a	nd contact
For Built:	2004 Appx. Sq. Ft:	2600 Lot Size:	1 Acre info appears h	
Larger Picture				
Loan Amount:	30 Year Fix \$2,960,00		<u>r Fixed</u> 0,000	5/1 ARM \$2,960,000
Interest Rate: APR:	7.250% 7.290%		10% i0%	5.750% 5.760%
Points: Monthly Payment	0			0
Mortgage Payment:	\$20,192		978	\$17,274
Taxes: Insurance:	\$2,382 \$586		382 86	\$2,382 \$586
Assessments:	\$0		0	\$0
PMI: Total Payment*:	\$0 \$23,160		0 946	\$0 \$20,242
Est. Income Required: \$25,160			56k	\$838k
*Total payment includes an estimation of principal	al and interest payment, property taxes, asse	ssments, home owners insurance and	orivate mortgage insurance (PMI) if a	pplicable.
Enter an Estimated Offer Price and Down	Payment in order to see your specific	payment scenario:		
Estimated Offer	r Price: Down Pay	ment or Percent:		
\$	\$	20% 🕶	O CALCULATE	



Property Flyer System

The Property Flyer System will allow listing Agents to receive detailed open house flyers containing property and mortgage payment information from their participating lender.

Property Flyer Sample (1 of 4 templates)

Flyers are generated by your lending partners for open house events and other marketing needs.

The recommended disclaimer language from NAR is included to protect the Agent and Broker from new FTC standards.

RatePlug also archives every flyer for 6 years to meet the record keeping guidelines established under the same FTC-MAP ruling.





123 Any Street, Any Town, USA 12345 4 Bedrooms, 4 Baths

MLS: 01245367

Listing Description:

\$13.819

Largest Summit model on the best street in prestigious Gated Neighborhood. What a floor plan with office/music room, formal living room w/ fireplace, formal dining room, downstairs bedroom suite w/ bath, spacious family room with open kitchen area, plus a huge backyard with covered porch.

Purchase Price: OR DE Annual Taxes (est.): DE Annual Insurance (est): AGENT'S COMPANY LOGO

> Heather Smith AnyTown Realty, Inc. (555) 657-1234 heather@realty.com

Agent's Photo Here



Association Fee (month)







Additional Details:

MLS #: 07091280 Bedrooms: 4 Bathrooms: 2 1/2 County: DuPage Year Built: 1996 Lot Dimensions: 75X220 Living Room Size: 13X13 Dinning Room Size: 14X13 Kitchen Size: 14X12 Family Room Size: 20X18 Master Bedroom Size: 16X15 2nd Bedroom Size: 13X13 3rd Bedroom Size: 13X12 4th Bedroom Size: 13X13 Basement: Full Garage: Attached, 2 Car Garage, Garage Door Opener/s (Auto) Features: Deck, Patio, Vaulted/Cathedral Ceiling, Skylight/s, Porch

For Informational purposes only: Anytown Realty is not a mortgage lender. Contact YourCo Lending Inc. directly for more information about its products and your eligibility.

Housing Payment Information						
15 YR FX	30 YR FX	5/1 ARM				
20.00 %	10.00 %	10.00 %				
\$556,000	\$625,500	\$625,500				
6.250%	5.750%	6.000%				
0.000 / 6.33%	0.000 / 6.12%	0.000 / 6.01%				
\$4,767.27	\$3,650.25	\$3,750.19				
\$994.96	\$994.96	\$994.96				
\$	\$271.05	\$338.81				
\$5,762.23	\$4,916.26	\$5,083.96				
	15 YR FX 20.00 % \$556,000 6.250% 0.000 / 6.33% \$4,767.27 \$994.96 \$	15 YR FX 20.00 % 10.00 % \$556,000 \$625,500 6.250% 5.750% 0.000 / 6.33% 0.000 / 6.12% \$4,767.27 \$3,650.25 \$994.96 \$ \$271.05				

LOAN OFFICER COMPANY LOGO

Bill Jones YourCo. Lending, Inc.

YourCo. Lending, Inc. (555) 257-7584 bjones@lending.com





LENDER AND STATE SPECIFIC DISCLOSURE INFORMATION PLACED HERE



Contact us with any questions (877) 710-0808 Enroll at:

www.rateplug.com/mris