

## Miami Broker & Agent Program Overview



Research indicates that homebuyers are changing the way they search for a new home:

Over 90% of homebuyers search and view
 Property Listings online
 (ie: via Realtor MLS, Search Engines, Realtor.com, Broker Websites, etc...)

Over 72% then search for Mortgage information
 on other sites (Google, Yahoo, E-Loan, Lending Tree, etc...)

RatePlug melds a Lender's live mortgage payment information with MLS Property Listing information so that homebuyers can view total housing payments specific to each property listing.



## RatePlug Benefits to MIAMI Members:

- Included as part of the suite of services available to every Agent who belongs to MIAMI. No Additional Cost to participate.
- Studies show that Agents using RatePlug have experienced shorter time frames in listings going from "list date" to "contract date" \* SELL HOMES FASTER!
- You select your lending partner(s) that you trust
- Agents are provided professional, co-branded Open House/Property Flyers for marketing purposes from their lending partner(s)
- RatePlug protects you from the new FTC MAP record keeping requirements!

<sup>\*</sup> Based on data from 7 major MLS markets viewing over 49,775 real estate transactions.



## RatePlug Display Within the MLS System

\*\*\*This is a sample of a RatePlug display. Rate and mortgage information below is for illustration purposes only.

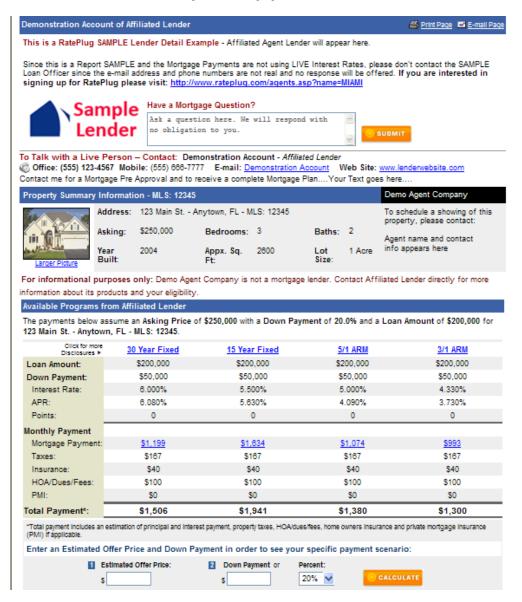


Within the MIAMI MLS system, a new report named "RE1/RE2 RatePlug Flyer" has been created. Agents can send this report with their lender's display to customers. If the customer clicks on "Calculate"...

(Property data has been condensed to fit screen)



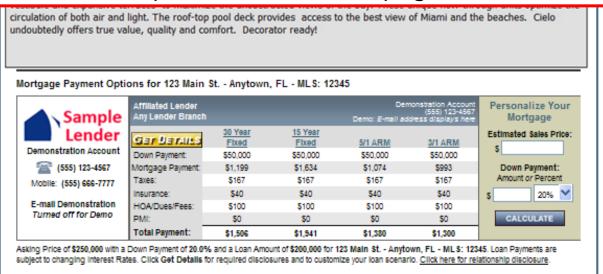
...they will view the Lender's expanded product menu and they can also email a question about financing to the lender or request services such as pre-approval.



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In an additional Report there will be a smaller link displayed that will open up the lender detail page.





## **Property Flyer System**

The Property Flyer System will allow listing Agents to receive detailed open house flyers containing property and mortgage payment information from their participating lender

## Property Flyer Sample (1 of 4 templates)

Flyers are generated by your lending partners for open house events and other marketing needs.

The recommended disclaimer language from NAR is included to protect the Agent and Broker from new FTC standards.

RatePlug also archives every flyer for 6 years to meet the record keeping guidelines established under the same FTC-MAP ruling.





#### 123 Any Street, Any Town, USA 12345 4 Bedrooms, 4 Baths

MLS: 01245367

#### Listing Description:

Largest Summit model on the best street in prestigious Gated Neighborhood. What a floor plan with office/music room, formal living room w/ fireplace, formal dining room, downstairs bedroom suite w/ bath, spacious family room with open kitchen area, plus a huge backyard with covered porch.

Purchase Price: \$799,900
Annual Taxes (est.): \$13,819
Annual Insurance (est): \$1,400
Association Fee (monthly): \$25

#### AGENT'S COMPANY LOGO

#### Heather Smith

AnyTown Realty, Inc. (555) 657-1234 heather@realty.com











#### Additional Details:

MLS #: 07091280 Bedrooms: 4 Bathrooms: 2 1/2 County: DuPage Year Built: 1996 Lot Dimensions: 75X220 Living Room Size: 13X13 Dinning Room Size: 14X13 Kitchen Size: 14X12 Family Room Size: 20X18 Master Bedroom Size: 16X15 2nd Bedroom Size: 13X13 3rd Bedroom Size: 13X12 4th Bedroom Size: 13X13 Basement: Full Garage: Attached, 2 Car Garage, Garage Door Opener/s (Auto) Features: Deck, Patio, Vaulted/Cathedral Ceiling. Skylight/s, Porch

For Informational purposes only: Anytown Realty is not a mortgage lender. Contact YourCo Lending Inc. directly for more information about its products and your eligibility.

Hous	ing Payment	t Information	1
Payment Details	15 YR FX	30 YR FX	5/1 ARM
Down Payment	20.00 %	10.00 %	10.00 %
Loan Amount	\$556,000	\$625,500	\$625,500
Interest Rate	6.250%	5.750%	6.000%
Points / APR	0.000 / 6.33%	0.000/6.12%	0.000 / 6.01%
Principal & Interest	\$4,767.27	\$3,650.25	\$3,750.19
Taxes / Ins. / Asmts.	\$994.96	\$994.96	\$994.96
Mortgage Insurance	\$	\$271.05	\$338.81
Total Payment*	\$5,762.23	\$4,916.26	\$5,083.96

#### LOAN OFFICER COMPANY LOGO

#### Bill Jones Co. Lending, Inc.

YourCo. Lending, Inc. (555) 257-7584 bjones@lending.com







## **Program Summary**

- No Additional Cost to participate.
- Provides your homebuyers with valuable financing information and helps you sell homes faster!
- You select your lending partner(s)
- Property Flyers for your listings
- RatePlug protects you from the new FTC MAP guidelines



# contact us with any questions (877) 710-0808 enroll on this site