

## Program Overview For GLVAR

#### How searching for a new home has changed:

- Over 90% of homebuyers begin their search and view property listings online
- Over 72% of these homebuyers then *EXIT the listing* to search for mortgage information on other sites with no link back to that property *listing*

RatePlug lets them view financing information *WHILE* they are viewing properties by displaying your lending partner's mortgage information within the MLS property listings.

#### How RatePlug benefits you:

- Included as part of the suite of services available to every Agent who belongs to GLVAR members. No Additional Cost to participate.
- Studies show that Agents using RatePlug have experienced shorter time frames in listings going from "list date" to "contract date"\* SELL HOMES FASTER!
- You tell us the lender or lenders you want to work with.
- Agents have access to professional, co-branded marketing flyers for their listings
- RatePlug protects you from the new FTC MAP record keeping requirements that impact *ALL* real estate professionals

\* Based on data from major MLS markets



#### How RatePlug works within the MLS System

Within the MLXchange/Fusion system, a new report named "13-SFR Flyer w/Rate Plug-2" has been created. When participating Agents send this report for property listings to their customers, real time mortgage information is available for each listing. When a customer clicks on the "key info" link...



...they will view the Lender's expanded product menu and they can also email a question about financing to the lender or request services such as pre-approval to avoid financing issues later.

I roperty summary morn	ation - MLS: 123	45					Demo Agent Company
Address	: Chalet Hills TE	E - Las Vegas, NV - MLS: 12345					To schedule a showing of this property, please contact:
Asking:	\$300,000	Bedrooms:		5 <b>B</b>	aths:	3	Agent name and contact info appears here
Larger Picture Year Bu	ilt: 2004	Appx. Sq. Ft:		2600 L	ot Size:	1 Acre	
For informational purposes o	nly: Demo Agent C	ompany is not a mortgage lender. Conta	act Affiliated Lender directly for more	information about m	nortgage p	roducts a	nd your eligibility.
Demonstration Account	of Affiliated Len	der					🖨 Print Page 📑 E-mail Page
This is a RatePlug SAMPL	E Lender Detail I	Example - Affiliated Agent Lender will	appear here.				
not real and no response will San Len	nple for the second sec	ge Payments are not using LIVE Inter- are interested in signing up for R Have a Mortgage Question? Ask a question here. We wi obligation to you.	atePlug please visit: <u>http://www</u> ll respond with no				
© Office: (555) 123-4567 Contact me for a Mortgage Available Programs from	Mobile: (555) Pre Approval a Affiliated Lend		n Account Web Site: www.ler e PlanYour Text goes here.			Indepe	ndence. OH 44131 - ML S: 12345
© Office: (555) 123-4567 Contact me for a Mortgage Available Programs from The payments below assume	Mobile: (555) Pre Approval a Affiliated Lend an Asking Price	666-7777 E-mail: <u>Demonstratio</u> nd to receive a complete Mortgag ler of \$250,000 with a Down Payment of	n Account Web Site: www.ler le PlanYour Text goes here.	 \$200,000 for 123 I	Main St		
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Contact me for a Mortgage Available Programs from The payments below assume Click for more Disclosures > Loan Amount:	Mobile: (555) ( Pre Approval a Affiliated Lend an Asking Price <u>30 Year</u> \$200,	666-7777       E-mail: Demonstration         nd to receive a complete Mortgag         er         of \$250,000 with a Down Payment of         Fixed       15 Year Fixed         000       \$200,000	n Account Web Site: www.ler le PlanYour Text goes here. of 20.0% and a Loan Amount of d <u>5/1 ARM</u> \$200,000	 \$200,000 for 123 I	Main St A 30 Year \$245,47	Fixed 2	3/1 ARM \$200,000
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Click for more Disclosures Contact me for a Mortgage Available Programs from The payments below assume Click for more Disclosures Loan Amount: Down Payment: Interest Rate: APR: Points: Monthly Payment Mortgage Payment: Taxes: Insurance:	7 Mobile: (555) 6 Pre Approval a 1 Affiliated Lend e an Asking Price 30 Year \$200, \$50,0 4.000 4.06 0 \$95 \$16 \$40	Fixed         15 Year Fixed           000         \$200,000           000         \$200,000           000         \$200,000           000         \$200,000           000         \$200,000           000         \$200,000           000         \$200,000           0%         3.500%           4%         3.609%           0         \$35           \$1,430         \$7           \$167         \$40           00         \$100	n Account Web Site: www.ler e PlanYour Text goes here. of 20.0% and a Loan Amount of d <u>5/1 ARM</u> \$200,000 \$50,000 \$50,000 \$.000% 3.851% 0 \$1.074 \$167 \$40	 \$200,000 for 123 I	Main St	Fixed 2	<u>3/1 ARM</u> \$200,000 \$50,000 4.330% 3.450% 0 \$993 \$167 \$40

\*Total payment includes an estimation of principal and interest payment, property taxes, HOA/dues/fees, home owners insurance and private mortgage insurance (PMI) if applicable. Monthly Payment amounts above are based on estimates, may be greater and may not apply to your situation and can change without notice. ^\*FHA loans allow for a 3.5% Down Payment. You can change your down payment amount below.

Enter an Estimated Offer Price and Down Payment in order to see your specific payment scenario:

In other consumer facing reports, a link will display that will lead to the mortgage information as well.



COLORS'SURROUND SOUND & STEREO THRUOUT'MARBLE FLOORS'REMOTE CONTROL SHADES IN FAM RM & MASTER'SHUTTERS'ART LITES'KIT W/ GRANITE, CHERRY CABINETS, ISLAND W/ SINK, STAINLESS APPL, BRKFST BAR OPEN TO GRT RM W/ BUILT-INS'SEP MSTR W/ MARBLE BATH'4TH BEDRM STE W/ BATH & STEREO CLOSET'MANICURED LANDSCAPING'VIEW FENCE'20X20 COV PATIO'LUV IT



### **Property Flyer System**

#### Allows listing Agents to receive co-branded open house flyers containing property and mortgage payment information from their participating lender

#### Property Flyer Sample (multiple templates available)

Flyers are easily generated by your lending partners and can be emailed for your open house events and general marketing purposes.

The recommended disclaimer language from NAR is included to protect the Agent and Broker from new FTC standards.

RatePlug archives every flyer or MLS display for up to 10 years to meet the record keeping guidelines established under the same FTC-MAP ruling for *ALL* real estate professionals



	ing raymen		
Payment Details	15 YR FX	30 YR FX	5/1 ARM
Down Payment	20.00 %	10.00 %	10.00 %
Loan Amount	\$556,000	\$625,500	\$625,500
Interest Rate	6.250%	5.750%	6.000%
Points / APR	0.000/6.33%	0.000/6.12%	0.000/6.01%
Principal & Interest	\$4,767.27	\$3,650.25	\$3,750.19
Taxes / Ins. / Asmts.	\$994.96	\$994.96	\$994.96
Mortgage Insurance	\$	\$271.05	\$338.81
Total Payment*	\$5,762.23	\$4,916.26	\$5,083.96
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#### LOAN OFFICER COMPANY LOGO

Bill Jones YourCo. Lending, Inc. (555) 257-7584 bjones@lending.com

Photo Here

Officer

LENDER AND STATE SPECIFIC DISCLOSURE INFORMATION PLACED HERE

#### **Program Summary**

- No Additional Cost for GLVAR members to participate\*
- Provides your homebuyers with valuable financing information and helps you sell homes faster!
- You select your lending partners to display (up to 3)
- Property Flyers for your listings and open houses
- RatePlug protects you from the FTC MAP guidelines

\* Lenders are required to pay a license fee to be displayed

# Contact us with any questions (877) 710-0808

#### Enroll at: www.rateplug.com/glvar