

FMLS Agent Program Overview



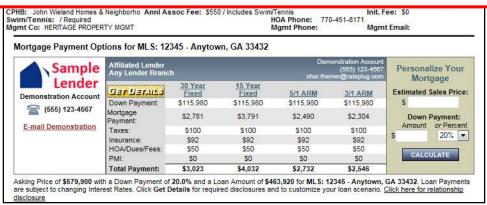
Research indicates that homebuyers are changing the way they search for a new home:

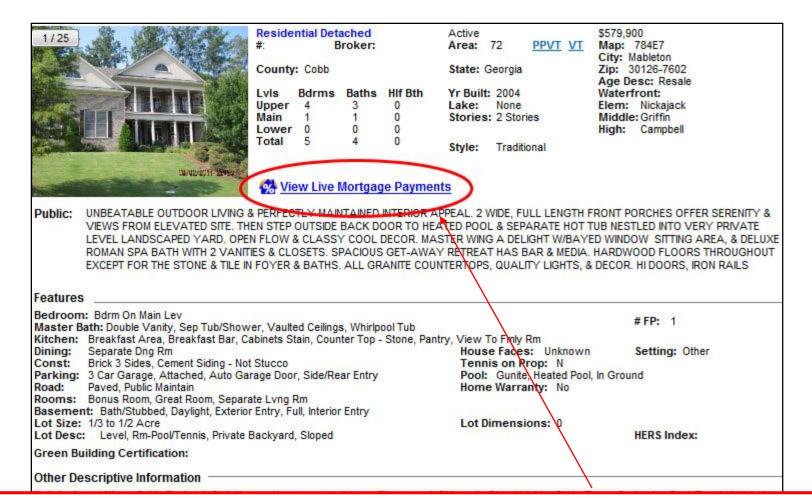
- Over 80% of homebuyers search and view
 Property Listings online
 (ie: via Realtor MLS, Search Engines, Realtor.com, Broker Websites, etc...)
- Over 64% then search for Mortgage information
 on other sites (Google, Yahoo, E-Loan, Lending Tree, etc...)

RatePlug melds a Lender's live mortgage payment information with MLS Property Listing information so that homebuyers can view total housing payments specific to each property listing.



A new Customer Report 'Buyer Full with RatePlug' has been created in the MLS system that will display your lender(s) (can display up to 3) mortgage information directly within the property detail view on the listings you send to homebuyers.





In the other available consumer reports, a small icon will allow homebuyers to access the mortgage payment information via a link. If the homebuyer clicks on this link or the 'Get Details' link within the RatePlug report...

...they will view the Lender's expanded product menu and play "what if" scenarios with the numbers to find the program that best fits them. The customer can also provide their contact information to order free services provided by the Lender such as pre-approval.

Demonstration Account of Affiliated Lender - Mortgage Programs							Print Page El E-mail Page	
This is a RatePlug SAMP	LE Lender Detai	<mark>l Example</mark> - Affiliated	Agent Lender will ap	pear here.				
Since this is a Report SAN phone numbers are not re							an Officer since the e-mail address and www.rateplug.com/MRED	
Free Servi	ces by:	Select the fre	e reports you w	ould like to	receive, enter yo	ur e-mail	address and submit	
\ Co	NDER MPANY	Credit Re	Credit Report and Analysis			Name:		
		Mortgage	Mortgage Planning Software			E-mail:		
Ном	E MORTGAGI	Rent vs.	Rent vs. Own Analysis			Phone: () -		
					o su	вміт		
Have a Mortgage Office: (555) 123 Contact me for a fre	3-4567 Mob	ile: (555) 666-	7777 E-mail:	Demonstra	ation Account	Web Si	te: www.lenderwebsite.com	
Property Summa	ry Informat	ion - MLS: 123	45				Demo Agent Company	
Larger Picture	Address:	MLS: 12345 - A	nytown, CA 9280	04			To schedule a showing of this	
	Asking:	\$410,000	Bedrooms:	4	Baths:	3	property, please contact:	
	Year Built:	2004	Appx. Sq. Ft:	2600	Lot Size:	1 Acre	Agent name and contact info appears here	
Available Programs from The payments below ass 60010.		La Antonio del Sono del Companyo del Company	with a Down Paymen	t of 20.0 % and	a Loan Amount of \$	2,960,000 fo	r 65 ROUND BARN - Barrington Hills, IL	
Loan Amount:				30 Year Fixed		r Fixed	5/1 ARM \$2,960,000	
Interest Rate:			\$2,960,000 7.250% 7.290% 0		\$2,960,000 6.000% 6.050% 0		5.750%	
APR: Points:							5.760% 0	
Monthly Payment			0			J.	0	
Mortgage Payment:			\$20,192			,978	\$17,274	
Taxes: Insurance:		\$2,382 \$586		\$2,382 \$586		\$2,382 \$586		
Assessments:			\$0			0	\$0	
PMI: Total Payment*: Est. Income Required:			\$0		\$0		\$0	
			\$23,160 \$958k		\$27,946 \$1,156k		\$20,242 \$838k	
1	estimation of princi	ipal and interest payme		ssments home			age insurance (PMI) if applicable.	
Enter an Estimated Offe								
	Estimated Of	and the same of th	2 Down Pay		Percent:			
	\$		\$		20%	0	CALCULATE	
	1/21	h i						



Property Flyer System

The Property Flyer System will allow listing Agents to receive detailed open house flyers containing property and mortgage payment information from their participating lender

Property Flyer Sample (1 of 4 templates)



123 Any Street, Any Town, USA 12345

4 Bedrooms, 4 Baths

MLS: 01245367

Listing Description:

\$13,819

Largest Summit model on the best street in prestigious Gated Neighborhood. What a floor plan with office/music room, formal living room w/ fireplace, formal dining room, downstairs bedroom suite w/bath, spacious family room with open kitchen area, plus a huge backyard with covered porch.

Purchase Price:

Annual Taxes (est.):
Annual Insurance (est):
Association Fee (monthly):

AGENT'S COMPANY LOGO

Heather Smith AnyTown Realty, Inc. (555) 657-1234 heather@realty.com



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Bathrooms: 2 1/2 County: DuPage Year Built: 1996 Lot Dimensions: 75X220 Living Room Size: 13X13 Dinning Room Size: 14X13 Kitchen Size: 14X12 Family Room Size: 20X18 Master Bedroom Size: 16X15 2nd Bedroom Size: 13X13 3rd Bedroom Size: 13X12 4th Bedroom Size: 13X13 Basement: Full Garage: Attached, 2 Car Garage, Garage Door Opener/s (Auto) Features: Deck, Patio, Vaulted/Cathedral Ceiling, Skylight/s, Porch







Housing Payment Information **Payment Details 15 YR FX 30 YR FX** 5/1 ARM Down Payment 20.00 % 10.00 % 10.00 % Loan Amount \$556,000 \$625,500 \$625,500 Interest Rate 6.250% 5.750% 6.000% Points / APR 0.000 / 6.33% 0.000 / 6.12% 0.000 / 6.01% Principal & Interest \$4,767.27 \$3,650.25 \$3,750.19 Taxes / Ins. / Asmts \$994.96 \$994.96 \$994.96 Mortgage Insurance \$ \$271.05 \$338.81 **Total Payment*** \$5,762.23 \$4,916.26 \$5,083.96

LOAN OFFICER COMPANY LOGO

Bill Jones YourCo. Lending, Inc. (555) 257-7584 bjones@lending.com









Agent Benefits of the RatePlug Program:

- Included as part of the suite of services to every Agent who belongs to a participating MLS.
 Data has shown that usage of RatePlug by Agent's will assist them in shortening time frames in transactions going from "list" to "contract"*
 Provides 'sticky content' to property listings, keeping consumers engaged with the listing for up to 6 minutes longer.
 Agents are provided professional, co-branded Open House/Property Flyers for marketing purposes from their lending partner(s)
 Ease of use. All Agents have access to the RatePlug Program through FMLS. Once a Broker or Agent authorizes the LO to be featured, the Agent does nothing further.
- * Based on data from the MRED (chicago) marketplace viewing over 17,000 real estate transactions.



Contact us with any questions (877) 710-0808 enroll at:

www.rateplug.com/fmls